

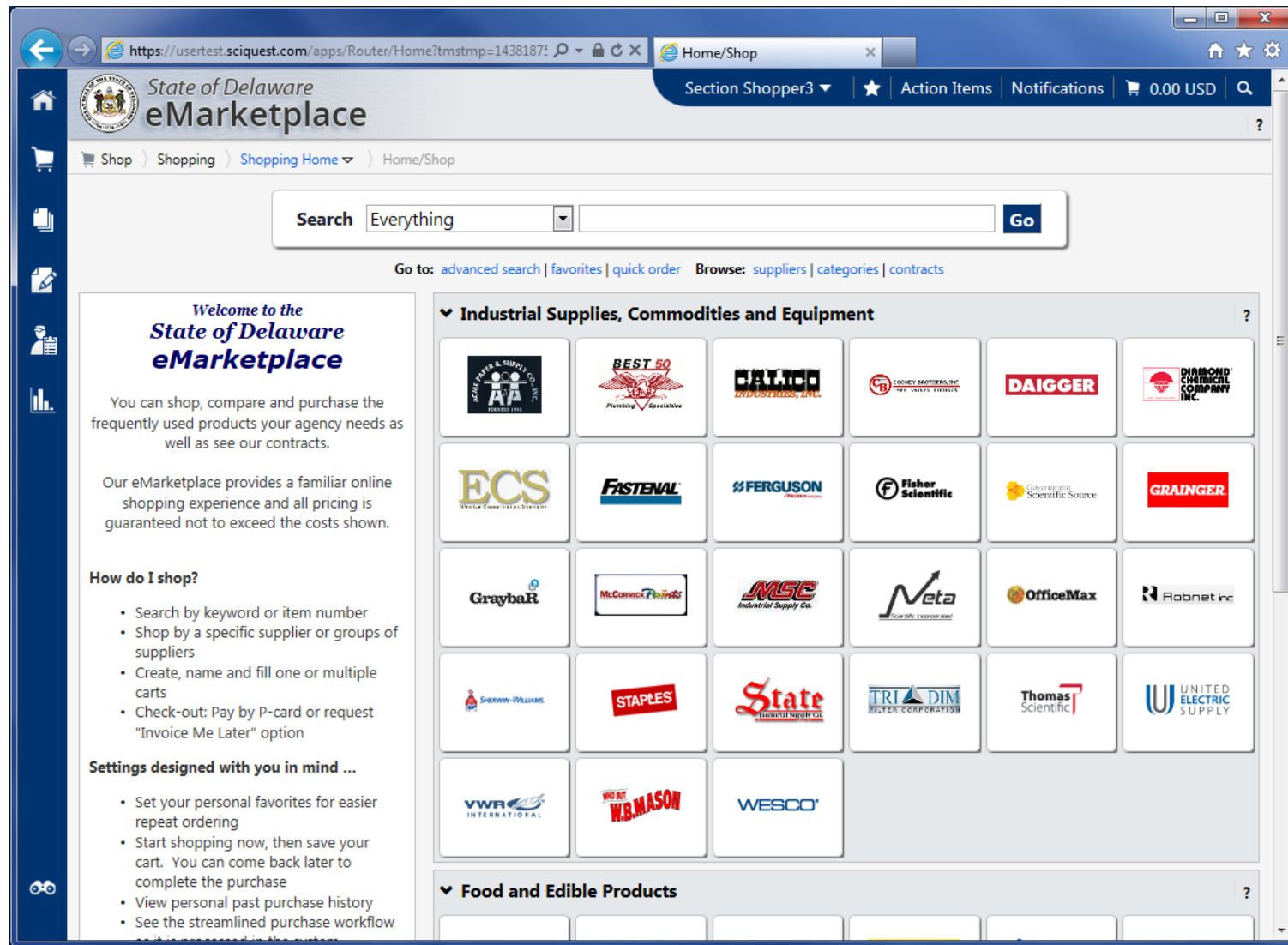
# A New Way To Use State Contracts



Government Support Services  
website: [gss.omb.delaware.gov](http://gss.omb.delaware.gov)

updated July 2015

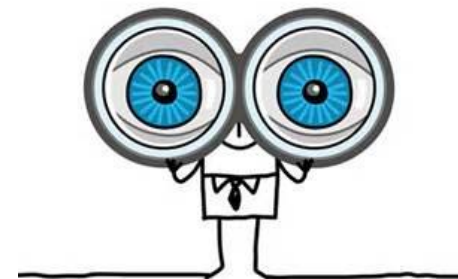
# Robust and User Friendly



updated July 2015

# What Does It Mean for the Shopper?

- Easier to find and compare products
  - Search by keyword
  - Enhance search by attributes
- Ability to compare products
  - Not limited to price and generic description
    - ❖ Able to see product attributes including
      - Warranty, markings, types of closures, dimensions, ingredients, tensile strength, compatibility, the list goes on
      - Vendors can provide pictures – so you can see what you are buying!



## THE WAY WE WERE

# Contract Pricing is Going From This:

FASTENERS - CORE LIST						
Vendor Name:	MSC Industrial Supply Co.					
SECTION I						
ITEM	ITEM #	QTY/PKG	PRICE/EA	PRICE/PKG	STOCK	EA/PKG
1A. HEX CAP SCREW - GRADE 5; USS (1/4 x)						
1/2	30000	100	\$0.02	\$2.40	STOCK	PKG
3/4	30002	100	\$0.03	\$2.66	STOCK	PKG
1	30004	100	\$0.03	\$2.91	STOCK	PKG
1-1/4	30005	100	\$0.03	\$3.41	STOCK	PKG
1-1/2	30006	100	\$0.05	\$5.03	STOCK	PKG
1-3/4	30007	100	\$0.05	\$4.71	STOCK	PKG
2	30008	100	\$0.05	\$5.09	STOCK	PKG
2-1/2	30010	100	\$0.06	\$5.93	STOCK	PKG
3	30012	100	\$0.09	\$8.67	STOCK	PKG
3-3/4	C702030	25	\$0.15	\$3.78	STOCK	PKG
4	30016	50	\$0.11	\$5.61	STOCK	PKG
4-1/2	30017	50	\$0.22	\$10.98	STOCK	PKG
5-1/2	30019	50	\$0.24	\$11.97	STOCK	PKG
1B. HEX CAP SCREW - GRADE 5; USS (5/16 x)						
1/2	30025	100	\$0.04	\$3.50	STOCK	PKG
3/4	30027	100	\$0.04	\$3.59	STOCK	PKG
1	30029	100	\$0.04	\$4.16	STOCK	PKG
1-1/4	30030	100	\$0.05	\$4.96	STOCK	PKG

THE WAY WE ARE MOVING

# Contract Pricing (and Ordering) is Going To This:

Search

Go to: [advanced search](#) | [favorites](#) | [forms](#) | [Sourcing Assistance](#) | [quick order](#) Browse: [suppliers](#) | [categories](#) | [contracts](#)

Results for: Everything : MSC Industrial Supply Company + hex cap screw 1/2

Showing 1 - 20 of 1700 Results [Compare Selected: 0](#)

**Add Keywords** ?

**Filter Results** ?

**By Supplier**

*Showing only results matching:*

MSC Industrial Supply Company (1700) [show all...](#)

**By Category**

Cap screws (1700)

**By Packaging UOM**

EA (1700)

**By Result Type**

Products (1700)






**By Manufacturer**

[Armor Coat \(71\)](#)

[Import \(847\)](#)

[Made in North America \(94\)](#)

[Made in USA \(688\)](#)

Results Per Page	20	Sort by:	Best Match	Page	1	of 85	?
	<b>1/2-20 X 3 1/2 HX HD GRD 8 HEX HD CAP SCREW</b>	153.77 USD					
<a href="#">larger image</a>	from MSC Industrial Supply Company	EA					
Part Number	85728350	<input type="text" value="1"/> <input type="button" value="Add to Cart"/>					
Manufacturer Info	39414 - (Made in USA)	<a href="#">add favorite</a>   <a href="#">compare</a>					
	<b>1/2 -13X1 5/PK GR5 HEX HD CAP SCREW</b> from MSC Industrial Supply Company	3.10 USD					
<a href="#">larger image</a>	Part Number 88548953	EA					
Manufacturer Info	88548953 - (Import)	<input type="text" value="1"/> <input type="button" value="Add to Cart"/>					
		<a href="#">add favorite</a>   <a href="#">compare</a>					
	<b>1/2 -13X1-1/2 5/PK GR5 HEX HD CAP SCREW</b> from MSC Industrial Supply Company	3.76 USD					
<a href="#">larger image</a>	Part Number 88548961	EA					
Manufacturer Info	88548961 - (Import)	<input type="text" value="1"/> <input type="button" value="Add to Cart"/>					
		<a href="#">add favorite</a>   <a href="#">compare</a>					
	<b>1/2 -13X2 5/PK GR5 HEX HD CAP SCREW</b> from MSC Industrial Supply Company	4.62 USD					
<a href="#">larger image</a>	Part Number 88548979	EA					
Manufacturer Info	88548979 - (Import)	<input type="text" value="1"/> <input type="button" value="Add to Cart"/>					
		<a href="#">add favorite</a>   <a href="#">compare</a>					
	<b>1/2 -13X2-1/2 3/PK GR5 HEX HD CAP SCREW</b> from MSC Industrial Supply Company	3.54 USD					
	Part Number 88548987	EA					

# Finding an Item on Contract

The screenshot shows the State of Delaware eMarketplace website. A yellow box with the text "Search all contracts by keyword" and a downward arrow points to the search bar. The search bar contains the word "Everything" and a "Go" button. Below the search bar, there are links for "Go to: advanced search | favorites | forms | Sourcing Assistance | quick order" and "Browse: suppliers | categories | contracts". The main content area is divided into two sections: "Industrial Supplies, Commodities and Equipment" and "Food and Edible Products". Each section displays a grid of supplier logos. The left sidebar contains a welcome message and instructions on how to shop.

**Search all contracts by keyword**

Search Everything Go

Go to: [advanced search](#) | [favorites](#) | [forms](#) | [Sourcing Assistance](#) | [quick order](#) Browse: [suppliers](#) | [categories](#) | [contracts](#)

**Welcome to the State of Delaware eMarketplace**

You can shop, compare and purchase the frequently used products your agency needs as well as see our contracts. Our eMarketplace provides a familiar online shopping experience and all pricing is guaranteed not to exceed the costs shown.

**How do I shop?**

- Search by keyword or item number
- Shop by a specific supplier or groups of suppliers
- Create, name and fill one or multiple carts
- Check-out: Pay by P-card or request "Invoice Me Later" option

**Settings designed with you in mind ...**

- Set your personal favorites for easier repeat ordering
- Start shopping now, then save your cart. You can come back later to complete the purchase
- View personal past purchase history
- See the streamlined purchase workflow

**Industrial Supplies, Commodities and Equipment**

Logos: AIA, JALICO INDUSTRIES, INC., ECS, FASTENAL, Fisher Scientific, Government Scientific Source, GRAINGER, GraybaR, McCombs, MSE Industrial Supply Co., Neta, OfficeMax, Rabnet Inc., RUMSEY, SHERWIN-WILLIAMS, STAPLES, Thomas Scientific, TRI-DIM, UNITED ELECTRIC SUPPLY, W.B. MASON, WESCO, Shamrock Glass, \*SOD - LOAD CONTRACT\*, State, VWR INTERNATIONAL.

**Food and Edible Products**

Logos: Amoroso's, BIMBO BAKERIES USA, Cloverland, Cook's Direct, GoodSource, Interstate Gourmet Coffee Roasters.



Search Everything chalk Go

Go to: [advanced search](#) | [favorites](#) | [quick order](#) Browse: [suppliers](#) | [categories](#) | [contracts](#)

Results for: Everything : chalk

Showing 1 - 20 of 533 Results Compare Selected: 0

Add Keywords ?

Go

Filter Results ?

By Supplier

[Fastenal \(64\)](#)  
[Fisher Scientific \(8\)](#)  
[Grainger \(308\)](#)  
[MSC Industrial Supply Company \(29\)](#)  
[Staples \(27\)](#)  
[more...](#)


By Category

[Acrylic paints \(7\)](#)  
[Adhesives/Sealants \(3\)](#)  
[Art or craft paper \(1\)](#)  
[Autopsy dissection forceps for general use \(7\)](#)  
[Billiard chalk \(2\)](#)  
[more...](#)


By Packaging UOM

[BX \(11\)](#)  
[CS \(2\)](#)  
[more...](#)


Results Per Page 20 Sort by: Best Match Page 1 of 27 ?

  
larger image


**Chalk Line Reel 150 Ft 14 Oz Plastic** from Grainger  
Part Number 2DDY2  
Manufacturer Info 2031311 - (IRWIN STRAIT-LINE)  
51.94 USD EA  
1 Add to Cart compare

  
larger image

**Replacement Chalk Line 150 Ft** from Grainger  
Part Number 2DDY3  
Manufacturer Info 2031313 - (IRWIN STRAIT-LINE)  
28.16 USD EA  
1 Add to Cart compare

  
larger image

**H7173 Marking Chalk Green 17 oz.** from Grainger  
Part Number 3BU11  
Manufacturer Info 205238 - (RUST-OLEUM)  
7.37 USD EA  
1 Add to Cart compare

  
larger image

**H7173 Marking Chalk White 17 oz.** from Grainger  
Part Number 3BU10  
Manufacturer Info 205237 - (RUST-OLEUM)  
3.44 USD EA  
1 Add to Cart compare

Refine your search by applying one or more filters

7

updated July 2015

# Create a Shopping Cart

The screenshot shows the State of Delaware eMarketplace shopping cart for Section Shopper3. The cart contains three items from different suppliers: Fastenal, Grainger, and Staples. The total value of the cart is 71.42 USD.


**Shopping Cart for Section Shopper3**

Name this cart:  [Continue Shopping](#)


Share my cart with others: No user groups available

Have you made changes? [Update](#) [Help](#) [Empty cart](#) Perform an action on (0 items selected)... [Select All](#)


**Fastenal** [more info...](#)

Product Description	Unit Price	Quantity	Total
 Item added on Jul 29, 2015 <a href="#">Remove</a> <a href="#">More Actions</a> Part Number: 0206228 Manufacturer Info: 2032177 - (IRWIN)	18.97 USD EA	<input type="text" value="1"/> <a href="#">Update</a>	18.97 USD

**Grainger** [more info...](#)

Product Description	Unit Price	Quantity	Total
 Item added on Jul 29, 2015 <a href="#">Remove</a> <a href="#">More Actions</a> Part Number: 2DDY2 Manufacturer Info: 2031311 - (IRWIN STRAIT-LINE)	51.94 USD EA	<input type="text" value="1"/> <a href="#">Update</a>	51.94 USD

**Staples** [more info...](#)

Product Description	Unit Price	Quantity	Total
 Item added on Jul 29, 2015 <a href="#">Remove</a> <a href="#">More Actions</a> Part Number: 387512 Manufacturer Info: 50-1402 - (Binney & Smith)	0.51 USD 12, BX	<input type="text" value="1"/> <a href="#">Update</a>	0.51 USD

3 Item(s) for a total of **71.42** USD  
subtotal: 71.42 USD  
estimated tax, shipping & handling: 0.00 USD  
[Empty Cart](#)



# What Items Will Be Included ?

## ● Initial rollout

- Phased enablement of Contracts and Vendors
- Central Contracts will be first
  - Those contracts orderable by all State agencies (and schools, and municipalities)
    - Those Contract Award numbers that begin with GSS
- Commodity contracts
  - Tangible things will be viewable and orderable
    - Food Products – like milk, meat, cheese
    - Office Supplies – paper, pens, staplers
    - Facilities and Industrial Supplies – electrical, plumbing, paint

# What About Contract Information? And, Contracts for Services?

- All contracts will be viewable

CONTRACTS WILL BE SEARCHABLE - by products, keywords  
and services rendered

- Non-professional and professional services will be enabled in a subsequent phase
- There will be some differences
  - Just like My Marketplace - Contracts for services will be view only
    - ❖ Pertinent ordering details will viewable
  - Why won't I be able to order services through the system?
    - ❖ Contracts for services available to multiple agencies typically include tiered or variable pricing. This type of pricing structure does not lend itself to "point and click".

# When Will It Launch ?



# What's next?

- MORE Updates will follow, up to and through, “Go-Live”
- **Each user will need a login**
  - ❖ Government Support Services or your Agency eMarketplace Administrator will tell you when, where and how you can login
  - ❖ Agency Division Administrators will be announced in August
- Short training videos and FAQ's will be made available on-line. These will include:
  - ❖ Signing in to e-Marketplace for the first time
  - ❖ Navigating e-Marketplace
  - ❖ Building a shopping cart
  - ❖ Assigning a cart for approval
  - ❖ Submitting an order to a supplier

# A New Way to Use State Contracts

The screenshot shows the State of Delaware eMarketplace website. The header includes the state seal, the text "State of Delaware eMarketplace", and navigation links for "Section Shopper3", "Action Items", "Notifications", and a cart showing "0.00 USD". Below the header is a search bar with the text "Search Everything" and a "Go" button. A navigation bar below the search bar includes links for "Go to: advanced search | favorites | quick order" and "Browse: suppliers | categories | contracts".

**Welcome to the State of Delaware eMarketplace**

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**Industrial Supplies, Commodities and Equipment**


## COMING SOON!